



## Related Professionals

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## Related Practice Groups

Appellate  
Construction  
Health Care  
Intellectual Property  
International Arbitration & Litigation  
Labor & Employment  
Litigation  
Oil & Gas / Energy  
Real Estate

## International

### International Transactions and Investments

Musick Peeler's International Group counsels an array of foreign-based companies investing in the U.S. as well as domestic companies that wish to expand their business operations abroad (including Asia, Europe, Canada, Australia, and Latin America). Members of our team have developed a deep understanding of the needs of our clients from those regions.

### Ally Law Network

Our International Group benefits from our membership in Ally Law, an international network of independent business law firms providing local expertise to our clients throughout the world.

Our clients often find the expertise, experience, and professional contacts of our International Group useful in keeping current with developments in new and emerging sectors of the economy and in structuring complex transactions in the rapidly-moving international market.

### Areas of Focus

Our International Group provides strategic advice and technical expertise in a vast array of international business transactions, including:

- Corporate finance, investment and mergers & acquisitions
- Business formation
- Joint ventures and strategic alliance transactions in a wide range of industries
- Intellectual property protection
- Real estate acquisition, finance and development
- International employee secondment agreements
- Oil and gas, renewable energy and mining
- Project financing

### Our International Clients

We advise a broad cross-section of international business enterprises, from small start-up companies to multinational publicly traded corporations. Our clients include businesses in banking, high-tech, Internet, real estate development, mining, infrastructure, product and services arrangements, farming, ranching, medical device, health care, automotive, pharmaceuticals, renewable energy and bio tech industries.

We have a number of bilingual attorneys who are proficient in Spanish, Mandarin Chinese, Korean, Taiwanese, Cantonese, Japanese, Dutch, French, Arabic, and other languages.

### Our International Vision

We advise clients on the investment climate, strategic partnering and the particular constraints and advantages of international commerce,

Musick Peeler's International Group has played a key role in promoting the passage of trade agreements. At the invitation of the business community, chambers of commerce, and trade associations, members of the group have provided statements to governments and business leaders in support of a variety of international trade agreements.

## **Representative Transactions and Investments Matters**

A sampling of recent international transactions handled by the International Group have included the following:

- Represented a Canadian public company with Mexican investors in the acquisition of a California-based mining operation.
- Assisted a Mexico-based food processor negotiate key agreements with several prominent California-based food chains.
- Assisted a California-based consortium of nations and universities collaborate on designing, building and operating in Chile one of the world's largest telescopes (contemplated to be the world's largest public-private funded science project).
- Assisted a world top five electronic manufacturing service company, publicly listed in Thailand, in acquisition of U.S. health care and defense related companies.
- Assisted a Taiwan publicly held BBQ grill manufacturer in acquiring the national chain of Barbeques Galore from the U.S. Bankruptcy Court.
- Assisted the largest Asian EDS company in acquisition of five U.S. technology companies in a single merger transaction.
- Assisted a Hong Kong broker-dealer in structured finance transactions, raising more than \$100 million.
- Assisted a Taiwan based electronic company in acquisition of manufacturing facility in Mexico and planning of global products shipment.
- Assisted a Chinese owned Peruvian casino in going public in the U.S. through reverse merger.
- Represented a Chinese bank in financing a renewable energy project.
- Identified and negotiated joint venture agreements for the manufacturing of auto parts in Mexico.
- Structured Banking operations in California for Latin American investors.
- Assisted California residents in the sale of real estate in Mexico.
- Structured manufacturing and assembly operations in Mexico.